## zymo<sup>®</sup> cosmetics

Expertly crafted cosmetic manufacturing solutions for industry excellence.



# **Zymo Cosmetics:** Your Trusted Partner for Cosmetic Solutions

Zymo Cosmetics is India's leading cosmetic products manufacturer, with over 13 years of experience in the industry. We specialize in providing internationally accredited cosmetic solutions that help your brand stand out in the market. With a legacy of building trust, we ensure that our products meet the highest standards of quality, safety, and efficacy.

## Building on our values: The Zymo Story

The only way to do great work is to love what you do.





# **OUR VISION**

To be the first choice of brand owners when it comes to trust and reliability.

## **OUR MISSION**

To be always excited to help our clients in building trustworthy & sustainable brands through better products, innovative solutions, agile processes and reliable support.

# **CORE PHILOSOPHY "** Adding value to people's life "

## **CORE VALUES**

All Zymists believe in adding value to the lives of those they are associated with and continuously learning and growing. They live by the philosophy of "win-WIN-win" and aim to empower others through transparency and accountability. They believe in delivering above and beyond expectations, leaving a mark through creativity and positivity, while maintaining humanity and building lasting relationships.

### Values are like fingerprints. Nobody's are the same, but you leave 'em all over everything you do.

- Elvis Presley

### We live what we believe

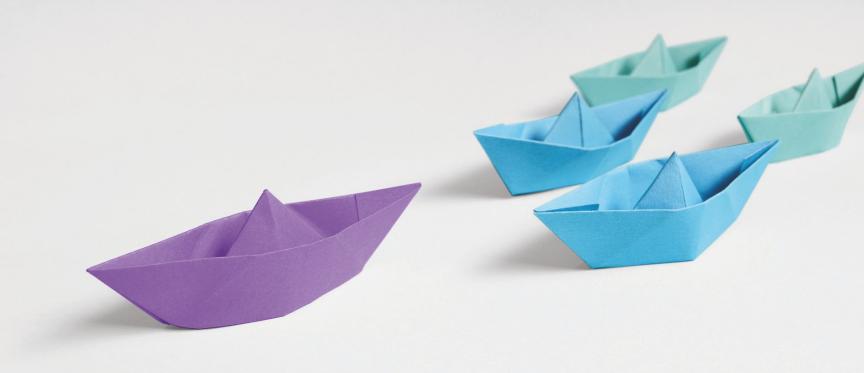
We believe that culture is the accumulation of our behavior. Our amazing culture is known throughout the cosmetics industry, not just because of the stories we tell, but

### Our core values are,

- Learn new things every day and apply them.
- · Live the philosophy of "win-WIN-win".
- Entertain, educate, execute, but more importantly, be empowering.
- Keep yourself accountable for everything.
- Be transparent and authentic.
- Make it happen.

because of the consistent behavior we demonstrate. At Zymo, we are deeply committed to making a positive impact on people's lives.

- Believe in delivering above and beyond expectations through perseverance, determination, proactive working, and risk-taking.
- Speed and flexibility.
- Leave your mark in everything you do through creativity, positivity, high energy, and enthusiasm.
- Have humanity at heart and build lasting relationships.



## **BRAND VALUES**

### Achieving excellence, impacting lives.

Zymo provides every client with high-quality, innovative, and effective cosmetic product solutions that not just exceed expectations but also meet specific needs. Each day we move forward towards becoming a leading player in the cosmetic manufacturing industry, which is known for expertise, reliability, and commitment to providing the best solutions to clients.

Your brand is what other people say about you when you're not in the room.

- Jeff Bezos

### Trustful

At Zymo, trust is at the core of everything we do. We've built our business on providing consistent quality and reliable services that win the trust of our customers. We hold ourselves and our suppliers to high standards of transparency and reliability, ensuring that we work together with confidence. We provide our Zymo Parivar members with the guidance and training they need to be trusted partners to our customers, suppliers, and stakeholders. We're committed to being a reliable manufacturer, supplier, and exporter for beauty brand owners, a reliable client for our vendors and service providers, a reliable employer for our team members, and a reliable and responsible organization for society and our country.

### Dynamic

Zymo is a dynamic and agile organization that's always ready to adapt to new ideas, techniques, and challenges. We're always looking for ways to improve and innovate. We quickly adapt to changes in the interest of the organization, and we see every challenge as an opportunity to learn and provide additional value to our customers. Our agile processes enable us to respond to our customer's needs quickly and effectively. We're continuously monitoring and analyzing our systems and processes for areas of improvement, and we're always striving to be better. At Zymo, every member of our team is dynamic and always looking for opportunities to develop and grow.

### Leader

At Zymo, we're proud to be the leading manufacturer of beauty and personal care products. We're committed to leading the industry with better products, innovative solutions, agile processes, and reliable support. We

also believe in creating leaders for tomorrow. At every level of our organization, our leaders focus on developing and empowering other leaders, not just followers. At Zymo, we're committed to leading the way in everything we do.

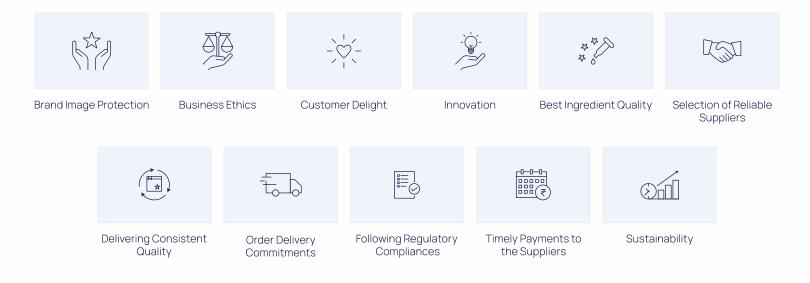
### **Cutting-edge**

At Zymo, we're always on the cutting edge of technology, innovation, and productivity. **We're committed to doing things differently and doing them right, which gives us a unique identity that sets us apart from our competitors.** Our focus on innovation keeps us, our team members, our clients, and everyone associated with Zymo ahead in the race. At Zymo, we're committed to staying on the cutting edge of the industry and delivering innovative solutions that exceed our client's expectations.

# **No Compromises:** What Zymo Stands For

## Keeping your brand at the core

Zymo believes in manufacturing high-quality products for client satisfaction. Keeping transparency at the centre, we prioritize ethical practices in all aspects of our business, including sourcing ingredients, manufacturing processes, packaging and marketing.



### Zymo Cosmetics stands for uncompromising excellence

<sup>66</sup> The biggest challenge is to stay focused. It's to have the discipline when there are so many competing things.

### **Brand Image Protection**

At Zymo, we understand the value of your brand image and reputation, and we take the utmost care to protect it. We ensure that our manufacturing processes, packaging, and

### **Business Ethics**

We at Zymo strongly believe in conducting our business with the highest ethical standards. Our business practices are guided by principles of honesty, integrity, and transparency, and we are committed to upholding these values in all aspects of our operations. **We strive to create a culture**  marketing practices reflect positively on your brand, and we prioritize transparency and honesty in all our dealings to maintain and enhance your brand image.

of integrity, where all our employees are expected to act ethically and with a sense of responsibility towards our clients, suppliers, and society at large.

### **Customer Delight**

We understand that our customers are the backbone of our business, and we strive to provide them with the best possible experience. We are committed to exceeding their expectations by delivering products and services that are reliable, high-quality, and innovative. **We are always excit**- ed to help our customers by continuously offering new creative and innovative ideas and inputs. We believe that customer delight is essential for building long-lasting relationships with our customers, and we are constantly exploring new ways to enhance their experience with us.

### Innovation

Innovation and creativity is at the core of everything we do at Zymo. We believe that in today's ever-changing market, it is essential to stay ahead of the curve by continually exploring new ideas, products, and processes. We encourage our employees to think outside the box, challenge the status quo, and come up with innovative solutions to our customer's problems. We strive to be a leader in our industry by embracing the latest technologies and trends and adapting them to our products and services. Our commitment to innovation is a key driver of our success and growth.

### **Best Ingredient Quality**

We are committed to providing our clients with products that are made from the best quality ingredients. **We use only high-quality ingredients sourced from reliable and trusted suppliers**, and we maintain strict quality control measures in the inward inspection of both ingredients as well as packaging materials to ensure that the final products meet our clients' exacting standards.

### **Selection of Reliable Suppliers**

We believe that the quality of our products is only as good as the quality of the ingredients and packaging materials we use. That is why we are very particular about selecting reliable and trustworthy suppliers who share our commitment to quality, product delivery and ethical business practices. We work closely with our suppliers to ensure that they understand our quality requirements and delivery commitments and maintain high standards in their own operations.

### **Delivering Consistent Quality**

We understand that consistent quality is the key when it comes to establishing any sustainable beauty brand. We are committed to delivering consistent quality products and reliable services to the beauty brand owners which keeps them worry-free about consumer complaints. That is why we have implemented robust quality control systems to ensure that our products meet the same high standards every time. Our quality control processes cover everything from ingredient sourcing to final product testing, and we constantly monitor and improve our systems to ensure that we are delivering consistent quality.

### **Order Delivery Commitments**

We understand the importance of timely delivery and the impact it has on our client's operations and brand reputation in the market. That is why we have put in place robust order fulfillment processes to ensure that we meet our clients' delivery commitments every time. We continuously monitor and optimize our processes to ensure that we are delivering on time, every time.

### **Following Regulatory Compliances**

We understand the importance of compliance and the role it plays in ensuring the safety and quality of our products. Many times, not following regulatory compliances, also impact heavily on the brand image of the product. That is why we have implemented strict compliance measures across our operations to ensure that we are always in compliance with all applicable regulations.

### **Timely Payments to the Suppliers**

We believe in fostering long-term relationships with our suppliers, and timely payments are a key part of building and maintaining these relationships. We understand the challenges that suppliers face in managing their cash flows, and we prioritize timely payments to ensure that our suppliers can continue to operate smoothly and efficiently and continue extending reliable and priority services to Zymo Cosmetics. **This helps us maintain our product quality standards and delivery commitments.** 

### **Sustainability**

We are committed to implementing sustainable practices across our operations, from sourcing to packaging to disposal. We continuously evaluate and improve our processes to minimize our environmental impact and leave a positive legacy for future generations.

These values are at the core of our business, and we strive to uphold them in every aspect of our operations. Our unwavering commitment to these principles sets us apart and ensures that our clients can rely on us for exceptional products and services.

## **Unleash Your Brand's Potential** with Zymo's Expertise and Commitment to Excellence!

Innovation distinguishes between a leader and a follower.

- Steve Jobs

At Zymo, we believe in giving top priority to values and ethics in all our transactions. Our commitment to excellence has made us the preferred partner for beauty brand owners around the world.

### Here's why

- We are not just manufacturers, we are brand supporters. We consistently provide our clients with quality products, on-time deliveries, and dependable value-added services, enabling them to build their brands with confidence and establish a strong presence in the market.
- We take on the responsibility of ensuring our clients remain worry-free and have a seamless experience when it comes to product development and commercial production. By entrusting us with these crucial aspects, our clients can focus solely on building and promoting their brands, leading to consistent growth and success year after year.
- We specialize in handling challenging and time-sensitive jobs.
- We firmly believe in upholding our commitments, whether it's timely delivering quality products to clients, ensuring timely payments to suppliers, or paying our dedicated team of Zymists on time.
- We conduct thorough inward inspections of ingredients and packaging materials to ensure the highest quality products. Only quality-conscious supplies dare to do business with us!

- We go the extra mile to ensure the quality and stability of our products. **Unlike other manufacturers, every product we produce undergoes a rigorous six-month stability study.** This ensures that our clients receive products that are not only of the highest quality but also consistently perform at their best, delivering optimal results every time. With Zymo, you can be confident that your products are built to last and exceed your expectations.
- We adapt to how our clients work, rather than making them adapt to our processes.
- We have Zymists! Our team of highly skilled and dedicated Zymists are the backbone of our success, constantly striving for excellence in everything they do. They are rigorously trained and nurtured to uphold our values and deliver exceptional results to our clients.
- We focus on solving our client's problems, not creating more!
- We follow international standards of Good Manufacturing Practices in compliance with ISO 22716.
- We have an in-house advanced analytical and microbial testing facility.
- Our expertise in developing new and innovative products spans over 35 product categories, with over 1000 products developed as of the day we are writing it.
- We wear our recognition of "The Best Manufacturer" as a badge of honor, bestowed upon us by one of our satisfied clients.

If you're not getting all these benefits from your existing manufacturer, **it's time to switch to Zymo** - your backbone for building a reliable, trustful and sustainable beauty brand.



### Ready to switch to the best?

Scan/Click the QR code and experience the Zymo difference today!

## From Concept to Creation: Zymo's Expertise in Private Label and Custom Cosmetic Manufacturing

<sup>ff</sup> Your work is going to fill a large part of your life, and the only way to be truly satisfied is to do what you believe is great work.

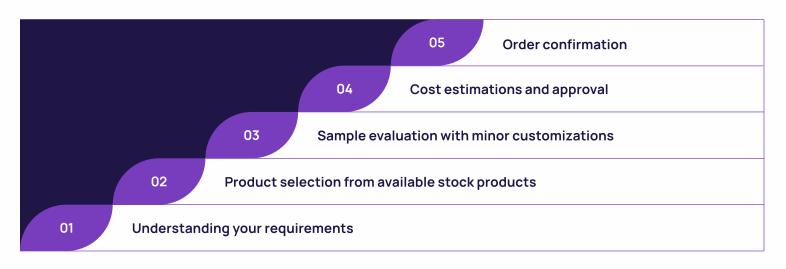
- Steve Jobs

### **Private Label Manufacturing Process**

We offer businesses worldwide the opportunity to create and produce high-quality beauty products with their own branding. We have an extensive range of tried and tested stock formulas. Beauty brand owners can select any formula from them to develop under their own brand name. With our flexible MOQs, competitive pricing, and quick turnaround times, we make it easy for businesses to create their own cosmetic products without the need for expensive production facilities.

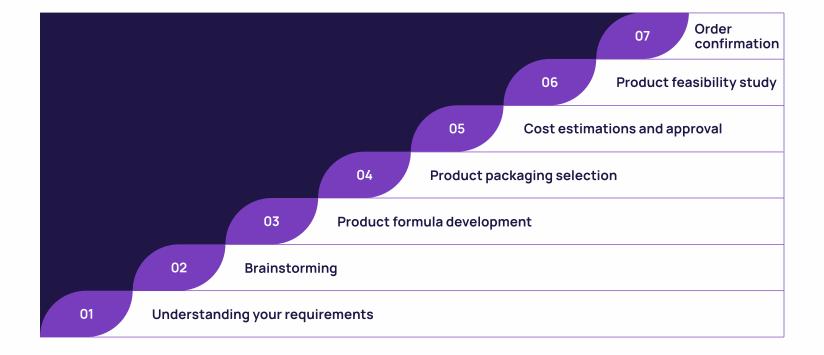
Worried that if other beauty brand owner picks the same formula that you have already picked and which may create two products with exact same formula in the same market?

### Don't worry. We have covered that too!



### **Custom Cosmetic Manufacturing Process**

We offer custom cosmetic manufacturing services to help businesses worldwide develop unique and innovative beauty products. **Our team works closely with clients to develop customized solutions that meet their specific requirements and deliver high-quality products in the**  **shortest possible time.** With our flexible MOQs, competitive pricing, and strict quality control measures, we are a trusted partner for businesses looking to develop and man ufacture custom cosmetic products.





## Seamless Product Order Processing for a Stress-Free Journey

01—	<ul> <li>Kick-off new product order processing</li> </ul>
02	<ul> <li>Product registration at FDCA</li> </ul>
	<ul> <li>Artwork development and review</li> </ul>
	<ul> <li>Formulation stability check</li> </ul>
	• Material Procurements
03—	<ul> <li>Packaging feasibility check</li> </ul>
	Inward RM Inspection
	Inward PM Inspection
04—	Pre-production sample approval
05—	Product batch manufacturing
06—	<ul> <li>Product batch quality assurance</li> </ul>
07—	• Filling & Packaging
08—	<ul> <li>In-process packaging quality control</li> </ul>
09	<ul> <li>Finished product quality assurance</li> </ul>
10—	• Dispatch
11—	<ul> <li>Accelerated stability study (6 months)</li> </ul>

# Customer Service that Goes Above and Beyond: **Zymo's Promise**

<sup>66</sup> Customer service is not a department, it's an attitude

We are not a Manufacturer! We go beyond just manufacturing private labels and custom cosmetics. We understand that our client's success is our success, and we strive to help them establish and sustain their brand in the market. Our team of experts assists in every step of the process, from formula and packaging development to

specialized consultation, to ensure that every product meets the client's specific requirements. We are committed to delivering hassle-free product manufacturing and personalized support that makes us a reliable partner for beauty brands.

- Anonymous

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## **Packaging Consulting**

We provide advice and assistance in selecting the appropriate packaging and labeling materials, designs, and compliance regulations to ensure your products are market-ready. Our goal is to support your brand expansion from start to finish.

### **Packaging Design**

Zymo's packaging design team conducts thorough research to ensure your brand stands out. We help create custom packaging designs that cater to your specific requirements and industry segment, **ensuring your prod-ucts make a lasting impression.** 

### **Logistics and Transportation Support**

Zymo provides logistics and transportation support to brands by helping plan, organize, and manage the movement of goods and materials. We coordinate storage, handling, and transportation to ensure safe and timely delivery. Our department heads' expertise helps clients improve their supply chain and reduce costs.

### Legal and Regulatory Compliance

Zymo Cosmetics operates in compliance with industry-specific legal and regulatory norms. **Our commitment**  to adhering to regulations ensures that we maintain high standards of compliance.

### **Quality Assurance and Product Feasibility Study**

Zymo's team prioritizes mitigating quality concerns in products before shipment to ensure clients receive products free of manufacturing defects. **We also conduct a feasi**- **bility study during the product specification stage**, although some factors can only be confirmed with physical products.

### **Regulatory Compliance Guidance**

Zymo understands that cosmetic product manufacturing and selling require strict adherence to regulatory compliances. **Failure to comply with these regulations can negatively impact a brand's image in the market.** While manufacturers are responsible for most regulatory compliances, brand owners are responsible for regulations related to labeling and product claims. At Zymo, we strictly follow all regulatory compliances that fall under the scope of the manufacturer. **Our expert team also provides guidance throughout product development, packaging development, and artwork development to ensure brand owners comply with their scope of regulatory compliance.** 

### **Export Procedures and Documentation Support**

Zymo has a dedicated team to handle export procedures and documentation, including regulatory compliances and customs clearance guidelines in India. We assist importers in registering products in their country and provide necessary documentation and samples to comply with regulatory and customs requirements for hassle-free import procedures.



## Our Commitment to Quality: Zymo's Manufacturing Infrastructure

Guality is never an accident. It is always the result of intelligent effort. -John Ruskin

**Beyond manufacturing, we build brands that matter!** From product development to production and packaging, Team Zymo works diligently to manufacture high-quality products that meet international standards.

### **Our Manufacturing Capacities**

**11,26,400**<sup>\*</sup> Bottle/Jar/Pouch filling monthly capacity

**1,44,400**<sup>\*</sup> Batch in kg monthly capacity 12,67,200<sup>\*</sup> Tube filling monthly capacity

50%<sup>\*</sup> Spare production capacity

\* Data as on December 2022

## Quality Assurance: Our Certifications and Standards



Zymo Cosmetics is certified **with ISO 22716**, **a renowned international standard for Good Cosmetics Manufacturing.** We have obtained GMP certification from FDCA Gujarat. And our quality management systems are certified to comply with ISO 9001 standards to ensure that our products meet the highest quality and safety standards.

## <sup>66</sup> Quality means doing it right when no one is looking.

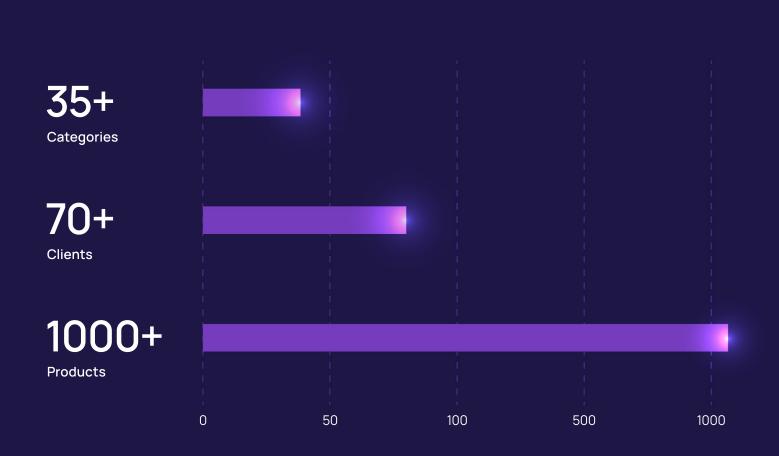
- Henry Ford

- Advanced in-house laboratory facility to carry out new product development & stability study.
- Manufacturing plants for various batch sizes.
- All vessels are made from SS-316 to prevent material reaction and to maintain batch hygiene. All material contact parts are of SS-316 only.
- Care has been taken to avoid human contact with the manufactured product till it has been filled in the respective container.

- Filling facility for tubes, bottles, jars & pouches for sizes 10 ml/g to 1000 ml/g.
- Packaging facility for labels, shrink sleeves, cartons, box wrapping & strapping.
- Batch coding facility with inkjet & laser printing technologies.
- In-house analytical & microbial testing laboratory for quality assurance.

## Innovative Solutions: Zymo's Extensive Product Range

At Zymo, we offer a diverse range of beauty and personal care products that cater to every need. From skin and hair care to oral and baby care, we have it all.



# Our product range includes

### Skin Care



- Skin Whitening Cream Lotion & Gel
- Skin Moisturizer Cream Lotion & Gel
- Sunscreen Cream Lotion & Gel
- Anti-Ageing Cream Lotion & Gel
- Multipurpose Cream Lotion & Gel
- Skin Serum & Oil
- Skin & Face Mask
- · Lip Guard

- Hand Cream Lotion & Gel
- Foot Cream Lotion & Gel
- Deodorant & Antiperspirant
- Day Cream
- Night Cream
- Skin Soothing & Calming Cream Lotion & Gel
- Intimate & Hygiene Cream Lotion & Gel

### **Skin Cleansers**



- Face Wash
- Body Wash
- Face & Body Scrub
- Cleansing Lotion & Milk

- Intimate & Hygiene Wash
- Hand Wash & Hand Sanitizer
- Skin Toner

### Hair Care



- Hair Cream Lotion & Gel
- Hair Oil & Tonic
- Hair Serum

- Hair Wax Pomade & Food
- Hair Relaxer Cream

### Hair Cleansers

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- **Oral Care**
- Tool

- Hair Conditioner
- Hair Shampoo

- Hair & Body Wash & All-In-One Cleanser
- Hair Mask

- Adult Toothpaste Fluoridated
- Adult Toothpaste Non-Fluoridated
- Kids Toothpaste Fluoridated
- Kids Toothpaste Non-Fluoridated
- Mouth Wash

### Man's Grooming



- Shaving Cream & Gel
- After Shave & Pre-Shave Cream & Lotion
- Moustache & Beard Cream Lotion Gel & Wax

- Moustache & Beard Serum & Oil
- Moustache & Beard Wash
- Men Intimate & Hygiene Cream Lotion & Gel
- Men Intimate & Hygiene Wash

### **Kids Care**



- Kids Skin Whitening Cream Lotion & Gel
- Kids Skin Moisturizing Cream Lotion & Gel
- Kids Sunscreen Cream Lotion & Gel
- Kids Skin Serum & Oil
- Kids Lip Guard
- Kids Hair Cream Lotion & Gel

- Kids Hair Oil & Tonic
- Kids Hair Serum
- Kids Face Wash
- Kids Body Wash
- Kids Shampoo
- Kids Conditioner

### **Baby Care**



- Baby Skin Moisturizing Cream Lotion & Gel
- Baby Sunscreen Cream Lotion & Gel
- Baby Skin Serum & Oil
- Baby Hair Oil & Tonic

- Baby Dipper Rash Cream
- Baby Body Wash
- Baby Shampoo

### Kits & Combos



- Skin Care Product Kit
- Hair Care Product Kit
- Oral Care Product Kit

- Baby Care Product Kit
- Men Grooming Product Kit
- Mix Category Product Kit

Choose from our wide range of products and customize them to your unique needs, ensuring your brand stands out in the market.



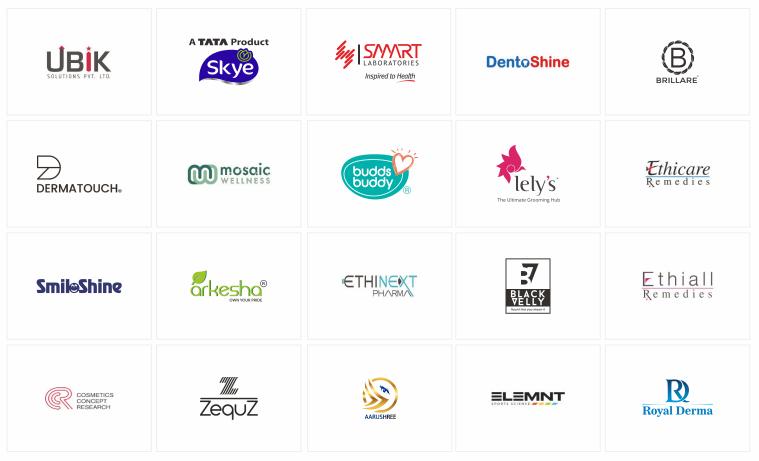
### Unlock a world of cosmetic possibilities

Scan/Click the QR code to discover our diverse product range on our website.

## Trusted by

<sup>66</sup> Trust is the glue of life. It's the most essential ingredient in effective communication. It's the foundational principle that holds all relationships.

- Stephen Covey



and many more ...



## Testimonials

We have been associated with Zymo for 16 years. The reason we are associated with Zymo is Peace of mind in terms of quality, ethics, terms & conditions, price, and all the things. Whenever we have given some product or assignment to Zymo Cosmetics then we are completely worry free and Zymo takes care of everything.



- Mr. Illesh Khakhkhar Founder & MD Ubik Solutions Pvt. Ltd.

We are glad to get associated with Zymo. **Their dedication to developing the products is evident in all aspects.** They have effectively assisted at every stage of product development, whether it is formula development, quality of the product, creating packages, scheduling the delivery of the products, or even post-production services. We look forward to great and sustainable growth with Zymo Cosmetics.



- Mrs. Bhavini Khakhkhar

Founder & MD Lely's Zymo Cosmetics have been doing contract manufacturing for our brand "DentoShine" since last 8 years. The dedication of staff and management team at Zymo has always exceeded our expectations. Team Zymo has repeatedly proven themselves as a reliable company for consistency and quality. Looking forward to continue working with Zymo as our most preferred vendor.

### DentoShine

#### - Mr. Pankil Patel

Managing Director Avoden Pvt. Ltd. General trade & Modern Trade

We are happy to certify a company M/s. Zymo Cosmetics as our reliable contract manufacturer of various man's grooming products under our brand name of IGC. Being a start-up company, IGC was concerned to have a reliable and quality conscious manufacturer of man's grooming products. And today we proudly announce that our decision to choose Zymo Cosmetics as a manufacturer of our products was 100% correct.



- Mr. Kaushik India Grooming Club Pvt. Ltd. Managing Director



Discover the transformative power of our products through our customer stories

Scan/Click the QR code to discover our customer testimonials Success in business requires training and discipline and hard work. But if you're not frightened by these things, the opportunities are just as great today as they ever were.



**Don't call us if** you want to only manufacture beauty products. **Call us only if** you are looking for someone who can help you build a strong & sustainable beau<u>ty brand.</u>



Get in touch with us to build a strong & sustainable beauty brand Scan/Click the QR code to contact us today.

Contact us on: +91 93167 49289

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